VOLVO BUS



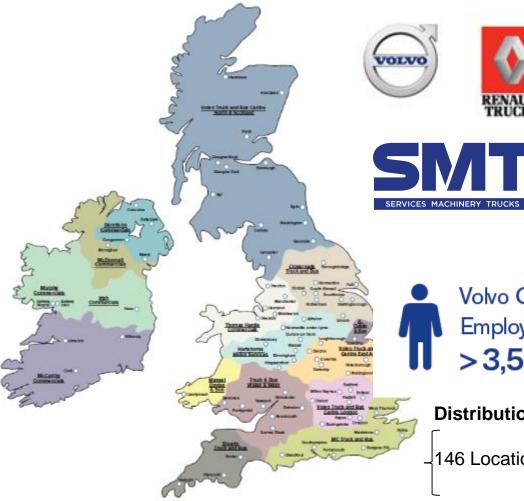


Volvo Group

- We are one of the world's leading manufacturers of trucks, buses, construction equipment and marine and industrial engines.
- We also provide complete solutions for financing and service.
- Long history of vehicle supply in UK, clearly defined Electro and City mobility strategy, started in 2007.
- Over 650 electric vehicles delivered to date.



Volvo Group In The UK















Volvo Group UK **Employees**

>3,500

Certified to:

- ISO 9001
- ISO 14001
- **OHSAS 18001**



Distribution & Product Support:

Volvo Truck & Bus

Renault Trucks

SMT - Volvo Construction Equipment



LOW EMISSION WORKSHOP, 20TH FEBRUARY 2020 - BIRMINGHAM AIRPORT - UK

Oppertunity Charging Techology

Oliver Johnson – Business Development Manager



ABB eBus charging v3.0, December 23rd 2019



EV fast charging and global standardization

ABB leading in major developments this decade



2010

Founding of CHAdeMO ABB was involved from the start



Launch ABB Terra 51 50 kW CHAdeMO charger



Founding of CCS alliance ABB was involved from the start, basis for IEC standard



Launch CCS & multi-standard Terra 53 CCS + CHAdeMO + AC



2013-2015 Launch global variants Terra 53 China, USA, APAC



First eBus chargers in EU First eTruck chargers Global partnerships with bus OEMs



Global partnerships with OEMs

Near Multi-standard CHAdeMO CCS alliance E-bus Higher power future Global EV spread Pilots First EV's IEC 61851-23 OppCharge DC home

2010

First 50 kW charger in EU First EV's with DC Based on proprietary standard, no consumer EV's available



2010

charging Nissan Leaf & Mitsubishi iMieV



2012

First demo of CCS charging ABB & CCS alliance at EVS26 Los Angeles, USA Denmark, Netherlands



2012 - 2013 First nationwide DC networks ABB in Estonia.



2012. >

ABB has industry leading uptime by remote mnmnt



2014 - >

ABB leading Connectivity DC networks spread globally Europe, USA, Asia



2017

Launch of high power for 150-350kW fast charging for next generation EV's



2019

First fully electric bus depot Germany Hamburg Hochbahn sets new standard



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Slide 2





Global leader in EV fast charging solutions

Proven technology in the field since 2010

ABB EV Charging Infrastructure

HQ: Delft (HQ) and in Eindhoven, the Netherlands.

Employess: Approx. 500 FTE worldwide, of which

100+ FTE in NL and 200+ FTE in IT

Volume: > 13.000 DC fast chargers sold world wide including > 1.800 high power chargers (150-450)kW, biggest installed base of all manufacturers

Regions: Europe, Americas, Africa, Asia, China, Pacific. Installations in > 77 countries.

Standards: CCS-1, CCS-2, GB/T, CHAdeMO, ISO 15118, IEC-61851-23, SAE J1772, OppCharge

Connectivity: Remote management and support, > 99,5% Uptime, integration with payment solutions and 3rd party IT systems.

























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Slide 3





ABB eBus charging - Reference projects



Namur & Charleroi, BE TEC 15 x HVC 150P



Trondheim, NO Trondelag





Ostersund, SE Nettbus

- 2 x HVC 300P





Gothenborg, SE Volvo Busar

- 1 x HVC 150P - 1 x HVC 300P
- 1 x HVC 150C
- R&D





Luxembourg, Lux Ville de Luxembourg

- 4 x HVC 150P MDDI & Sales **OPR** harge Lentz
- 4 x HVC 150P

La Rochelle, Fra

3 x 150kW CCS2

Transdev





HEULIEZBUS









STL, Laval, Canada 1 x HVC 450P







Singapore NTU Test track









Södertälje, SE Scania Buses

- 1 x HVC 300P
- R&D test track





Plattsburgh, USA Novabus

- 1xHVC 300P NOVBBUS





Munich, DE & AT MAN Truck & Bus

- 7 x HVC 150C
- R&D



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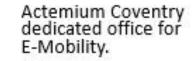




Coventry



Worldwide, experts work to deliver a range of safe and sustainable solutions & services across the entire industrial life cycle. In its day-to-day operations, Actemium builds on its powerful networking system expertise in each process in order to provide turnkey solutions.













The Birmingham Airport Story.

The Project Requirements

- 6 Electric buses to operate 24 hour landside operations
- OPP Charge and CCS Combo 2 DC charging
- December Launch
- Turn Key solution
- Had to improve customer experience
- Had to improve driver environment



How Were The Requirements Delivered?

At Volvo we did not just supply the Vehicles we supplied a one stop turn key project, it was delivered by developed new bespoke solutions through a partnership way of working.

The stakeholder group was required to work in a cross functional way, each stakeholder was responsible for delivering the project tasks as part of the Volvo solution.

- Vehicle Supply and commissioning: Volvo
- Charging infrastructure and commissioning: ABB (Volvo Infrastructure Partner)
- Electrical design and Civils: Actemium
- Driver training: Volvo
- Vehicle maintenance and reporting: Volvo
- High profile launch event: Birmingham Airport and Volvo







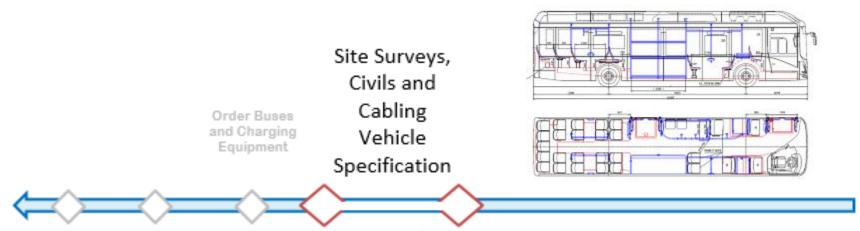




Order Buses and Charging Equipment



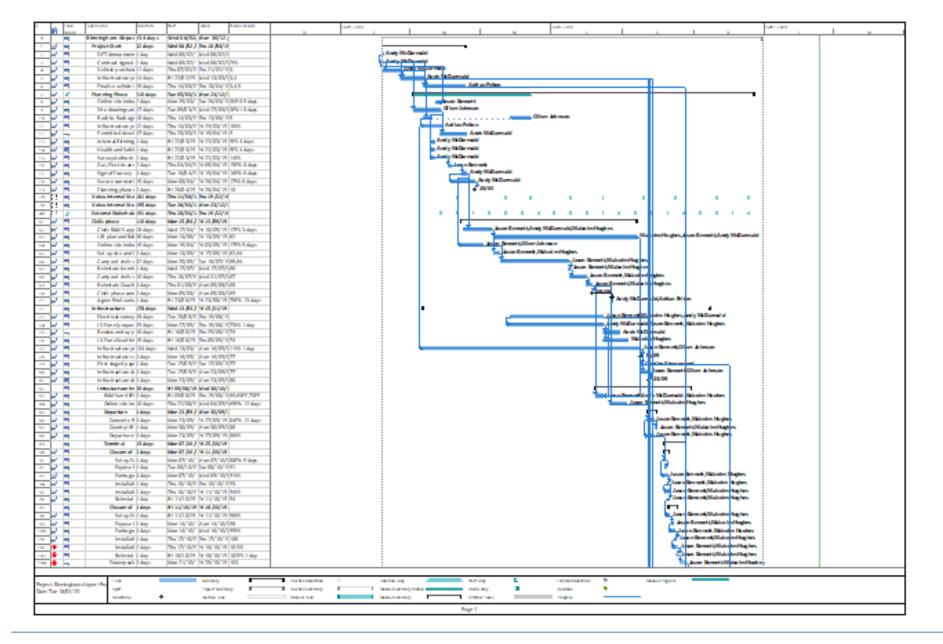
Feb 2019



Jan-Jul

- Production of detailed project plan 2019
- Stakeholders appointed and roles and responsibilities identified
- Working permit process and NEC3 contracting
- Civils planned to minimise disruption to the Airport
- · Vehicle Specification Completed







Order Buses and Charging Equipment Site Surveys, Civils and Cabling Install Charging Infrastructure



Sep 2019

- Pantographs installed outside the terminal
- CCS Combo 2 DC chargers installed at the coach park
- New panels installed at the terminal and the coach park
- Charger cabinets installed at the south service yard and the coach park



-Contract negotiations with Volvo Contract signing & press release

Order Buses and Charging Equipment Site Surveys, Civils and Cabling

Install Charging Infrastructure Bus Delivery & Commissioning



Oct/Nov 2019

- Vehicles delivered
- Infrastructure commissioned
- Driver Training Completed
- Zone Management Implemented





-Contract negotiations with Volvo Contract signing & press release

Order Buses and Charging Equipment Site Surveys, Civils and Cabling

Install Charging Infrastructure

Bus Delivery & Commissioning Go Live with Full Service

Vehicle Launch

1 Dec 2019

- Maintenance and support packages implemented
- Staff training
- Real project starts here



Opportunity Charging.

Generation 2 flexibility to charge with CCS Combo 2 DC

Opportunity Charging

- Even distribution of power demand
- Energy consumption spread through the day and night
- Allows for 24 hour operation
- Common open interface
- High utilisation of the charger
- Less infrastructure required.
- Allows flexibility for operators and Local Authorities

CCS Combo 2 DC charging

- Range of options available from 22-150kW
- 100km Range in just over an hour
- Common open interface
- Allows for charging when vehicles return to the depot.

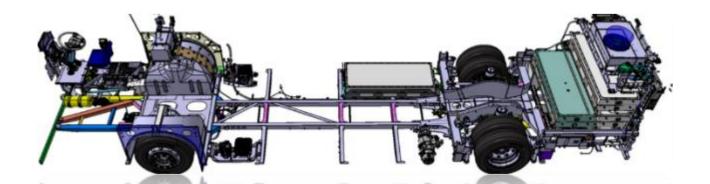




Closing Statement - Future Developments

- Transport Solutions matched to specific customer needs
- ESS 4/5 x 99 kW energy Packs (396/495kW)
- Distance to meet 100-180 miles SD
- Distance to meet 100-150 miles DD
- Combination Charging Opportunity/Overnight
- Modular chassis Single/Double Deck
- Full Selection of Maintenance Packages
- Market Ready 2022







Conclusions

- That there are challenges but electrification is possible and available today.
- Whist we know that Opportunity charging works it will not be the solution for all routes hence the developments in generation 2 technology giving full operational flexibility.
- Natural evolution of battery technology will allow Volvo to meet the majority of operational requirements, not just for buses but trucks, vans and construction equipment on a global scale.
- Security of supply for the lifetime of the transport solution is key to Volvo Bus.





VOLVO

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Driving prosperity through transport solutions

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